

OLIS 2017 Spring

■ Theme: Life Insurance Sales and Customer Protection

■ Program:

Date	Time	Lecture/Agenda
May 25 (Thu.)	9:00-9:30	Opening Ceremony
	9:50-12:10	“Internet and Insurance Shop” Kenichi Suzuki Managing Editor, Editorial & Sales Department Hoken-sha (Insurance Scoop Co.)
	12:15-13:00	Welcome Lunch
	14:00-16:30	“Agent Channel” Hirohiko Okawa Senior Vice President and Senior Consultant Prudential Financial, Inc., Japan Representative Office
May 26 (Fri.)	9:00-11:30	“Bancassurance Channel” Tsuyoshi Maruyama Corporate Vice President The Prudential Gibraltar Financial Life Insurance Co., Ltd.
	13:00-15:30	“Independent Agency Channel” Hisanari Murata Team Leader, IA Sales Training Team The Gibraltar Life Insurance Co., Ltd. Kei Kato Team Leader, IA Administration Control Team The Gibraltar Life Insurance Co., Ltd.
	15:45-17:00	Group Discussion ①
May 29 (Mon.)	9:00 – 10:30	“Corporate Strategy ~Dai-ichi Life” Katsutoshi Saito Chairman of the Board Dai-ichi Life Holdings
	10:50 – 11:30	Magic of Life Insurance
	13:00 – 15:30	“Customer Service” Atsushi Usuki Corporate Vice President The Prudential Life Insurance Company Ltd.
May 30 (Tue.)	9:00-11:30	“Claims Payment” Ikuo Murata Senior Consulting Life Planner Shutoken 3 Agency The Prudential Life Insurance Company Ltd.
	13:00-16:00	Group Discussion ②
	16:15-16:45	Closing Ceremony

*This seminar program is subject to change without prior notice.